



MANUFACTURERS OF  
**ELECTRICAL INSULATION MATERIALS**  
INSULATING COMPONENTS FOR  
POWER SYSTEMS EQUIPMENT

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Ed,

Congratulations on your accreditation by IAS. It is quite special to achieve this accreditation that simply confirms your long ago earned status as a world class testing laboratory.

The Gund Company has enjoyed our relationship over the past 20 years. Your personal expertise as well as the responsive and capable attention of your staff has resulted in a considerable international competitive advantage for our company. Whether it is material testing, insulation system testing, or consulting expertise on electrical and electronic equipment engineering, your firm is an international leader that provides American manufacturing with technological leadership in this field.

Many people do not understand the critical role your testing services provide in assisting with the engineering and design of electrical and electronic equipment. Nearly every electrical device using an electrical conductor needs some type of electrical insulation material that may have been designed based on your testing. So, your testing services impact everyday life by influencing the engineering of a wide range of electrical devices from drills and fans to circuit breakers and transformers.

As a customer, we certainly appreciate the value that your firm brings to the engineering and manufacturing of electrical and electronic equipment.

Thank you so much for your dedication to serving all that use electricity.

Best wishes on continued success!

Warmest regards,

Steve

Stephen P. Gund  
President